

## SmartBuy Down Payment Assistance

### Wholesale Channel

#### SmartBuy Down Payment Assistance (DPA) Program Matrix

Effective with locks as of 09/09/2024 unless otherwise noted (changes in bold font)

|  | 5 YEAR FORGIVABLE OPTION   | 10 YEAR REPAYABLE OPTION  | CLOSING COSTS REPAYABLE OPTION  |  |
|--|--|---|---|--|
| General Description  | <ul> <li>Up to 5.0% Down Payment Assistance (DPA) program requiring the delivery of the underlying first lien (FHA, USDA, or HUD 184) with the subordinated second lien</li> <li>Available nationally (except New York) with no 1<sup>st</sup> time homebuyer restrictions</li> <li>DPA source of funds from non-profit meets agency requirements</li> <li>Second Lien is 9.99% interest rate for the repayable option with the exception of TN which allows for 3.5% DPA at 8% interest rate</li> </ul>               |   |   |  |
| DPA Second Lien:<br>Term and Structure                                 | <ul> <li>The second lien is fully forgiven after 5 years if the borrower meets criteria.</li> <li>30-year fixed rate mortgage forgivable after 5 years; 0% interest rate, no monthly payments</li> <li>The second lien is forgiven with no 90 day or greater delinquencies on the first 60 payments of the first lien and property remains a primary residence</li> <li>No resubordinating or assumptions</li> <li>No additional liens allowed</li> </ul>  | The second lien* is not forgivable and will be a 30-year amortization with 10-<br>year balloon (2 <sup>nd</sup> lien) <ul> <li>No resubordinating or assumptions</li> <li>No additional liens allowed</li> </ul> <li>*Requires distinct loan number on 2<sup>nd</sup> lien separate from the 1<sup>st</sup> lien</li> |   |  |
| DPA Amount / Use of Funds  | <ul> <li><u>3.5%</u> of home purchase price or appraised value,<br/>whichever is less</li> </ul>   | • <u>Up to 5.0%</u> of home purchaæ<br>price or appraised value,<br>whichever is less   | <ul> <li>Up to 5% for down payment, closing<br/>costs and prepaid items including<br/>any items paid outside closing</li> </ul> |  |
|  | REFER TO FHA & USDA GUIDELINES TO DETERMINE FIRST LIEN ELIGIBILITY SUBJECT TO BELOW OVERLAYS   |   |   |  |
| <u>First Lien</u> :<br>Loan Products / Transaction<br>Type / Occupancy | <ul> <li>FHA 203(b) and 203(c), USDA or HUD 184*<br/>*Note: HUD 184 Native American Program available through Click n' Close's <u>1st Tribal Division</u></li> <li>25-year or 30-year Fixed Rate only</li> <li>Purchase transactions only</li> <li>Owner-occupied only; property must remain primary residence throughout the term of the second lien</li> </ul>   |   |   |  |
| Borrower Eligibility   | <ul> <li>Based on FHA, USDA, or HUD 184* program guidelines</li> <li>No revocable trusts</li> <li>No foreclosures</li> <li>Not required to be first-time homebuyers</li> <li>No income restrictions beyond USDA guidelines</li> </ul>  |   |   |  |
| Property Locations   | Available in all states except New York (not available in U.S. territories)  |   |   |  |
| Credit Score   | <ul> <li>Minimum representative credit score of 620, (loan level price adjustment (LLPA) for credit scores below 640)</li> <li>Manufactured homes require 640</li> <li>All borrowers must have at least one score</li> </ul>   | <ul> <li>Minimum representative credit score of 660 (no loan level price adjustment)</li> <li>Manufactured homes require 660</li> <li>All borrowers must have at least one score</li> </ul>   |   |  |
| <i>"<u>Blended Score</u>"</i> Qualifying<br>Flexibility (NEW FEATURE)  | <ul> <li>Minimum "<u>Blended Score</u>" of 660</li> <li>Allows qualification by averaging representative credit score of occupying borrowers</li> <li>Primary wage earner must have &gt;= 60% of household income (including non-qualifying) AND have the higher credit score</li> <li>No minimum credit score for lower wage earner</li> <li>Must maintain AUS approval</li> <li>Blended Score for qualification purposes only; Pricing remains based on borrower's individual representative credit score</li> </ul> |   |   |  |
| Underwriting   | <ul> <li>Approval by an Automated Underwriting System (DU, LPA, GUS)</li> <li>Manual underwriting exception allowed subject to FHA / USDA requirements</li> </ul>  | <ul> <li>Approval by an Automated Underwriting System (DU, LPA, GUS)</li> <li>No manual underwriting on Repayable DPA loans with the exception of manual downgrades</li> </ul>  |   |  |



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|  | 5 YEAR FORGIVABLE OPTION   | 10 YEAR REPAYABLE OPTION   | CLOSING COSTS REPAYABLE OPTION         |  |  |
|--|--|--|--|--|--|
| Debt-to-Income (DTI)                       | Maximum DTI ratio per AUS approval and agency guidelines   |  |  |  |  |
| Loan-to-Value                              | <ul> <li>Minimum LTV – 90.00%</li> <li>Maximum LTV/CLTV – Based on FHA / USDA guidelines (Note: Per USDA, maximum CLTV limited to &lt;= market value of property for repayable DPA)</li> </ul>   |  |  |  |  |
| Property Types / Units                     | <ul> <li>Single-family detached/attached, condos and PUDs</li> <li>Double-Wide Manufactured housing eligible – Single Wide is not allowed</li> <li>No unique property types</li> <li>1 – 2 units</li> </ul>  |  |  |  |  |
| Buydowns                                   | <ul> <li>Permanent rate buydown allowed</li> <li>Temporary 2-1 buydown allowed (loan level price adjustment applicable)</li> </ul>   |  |  |  |  |
| High Balance                               | <ul> <li>High Balance restricted to repayable options only<br/>(Effective with locks as of 11/01/23)</li> </ul>  | <ul> <li>Available for both Repayable DPA options</li> <li>High Balance loans allowed as defined per Ginnie Mae (subject to loan level price adjustment (LLPA))</li> </ul>                               |  |  |  |
| Escrow Holdbacks                           | <ul> <li>Escrow holdbacks allowed subject to the following:</li> <li>Weather related items with aggregate cost not to exceed \$10,000</li> <li>Postponed items do not affect occupancy</li> <li>Must be completed and inspected within 180 days of the Note date</li> <li>Mortgagee to establish escrow account and final completion</li> </ul>  |  |  |  |  |
| Mortgage Credit Certificate                | Not allowed  |  |  |  |  |
| Investor TRID / Disclosure<br>Requirements | 2 <sup>nd</sup> lien (forgivable, no payment) – Separate TRID disclosure<br>not required   | 2 <sup>nd</sup> Lien (repayable) – separate TRI<br>number)<br>No lender fees on the 2 <sup>nd</sup> lien; al<br>1) prepaid interest<br>2) reasonable recording and se<br>3) MERS registration and transi | ettlement fees                         |  |  |
|  |  | Note: 10 Year Repayable with 30 disclosure per CFPB  | 0-year amortization requires a balloon |  |  |
| Allowable Lender Fees and<br>Credits       | Fees charged to the Borrower must comply with all applicable federal, state and local laws and disclosure requirements. Principal reductions are limited to \$500 with the exception of HUD-184 at \$1,000. Only exception is for required cures.  |  |  |  |  |
| Non-Profit Administrative<br>Fee           | \$500 administrative fee netted at funding of second lien purchase   |  |  |  |  |
| MERS / MIN                                 | <ul> <li>MERS registration and a unique MIN number are required on both the 1st lien and 2nd lien DPA</li> <li>Within 5 days of the servicing transfer, Investor and Servicer should be updated as follows:</li> <li>1<sup>st</sup> lien MERS ORG ID (INVESTOR &amp; SERVICER) - 1001320 (Click n' Close, Inc.)</li> <li>2<sup>nd</sup> lien DPA MERS ORG ID:         <ul> <li><u>INVESTOR</u> - 1016709 (Rosebud Economic Development Corporation)</li> <li><u>SERVICER</u> - 1001320 (Click n' Close, Inc.)</li> </ul> </li> </ul> |  |  |  |  |
| Gifts                                      | All Gift funds must be received and documented in borrowers account prior to close -   |  |  |  |  |
| Paying off revolving debt<br>to qualify    | If a purchase & revolving debt is being paid off to prior to close and supplement obtained.  | qualify for the new loan - the r   | evolving debt needs to be paid off     |  |  |